



# Prahladrai Dalmia Lions College of Commerce & Economics

ISO 9001:2015 CERTIFIED

Date – 26/10/2023

## Placement Notice - Anytime Jobs

All the students of Degree and SFC are hereby informed that “Anytime Jobs”- is coming up with an opportunity for:

- “Relationship Manager, Sr. Relationship Manager, Key Relationship Manager” - for GRADUATES & POST GRADUATES
- “HR Executive” - for FRESHERS

DETAILS	RELATIONSHIP MANAGER, SR. RELATIONSHIP MANAGER, KEY RELATIONSHIP MANAGER	HR EXECUTIVE
Position:	Relationship Manager, Sr. Relationship Manager, Key Relationship Manager	HR Executive
Direct Reports:	Business Manager / Area Manager	Team Leader
Function / Department:	Sales	Recruitment
Location:	Near Nearby	Kandivali [ W ]
Purpose of Role:	The primary responsibility of the RM/ Sr. RM is to sell insurance policies by generating leads through retail distribution model and serving existing customers or leads that received from the channel.	
CTC:	2 to 4 Lakhs	Salary for Fresher- 10k to 12k Salary for Experience Depends on Interview.
Qualifications:	Graduate	Minimum 12 Pass
Experience:	-Minimum 6 months of experience in sales management / retail bank distribution / co-operative bank and channel management / DSA relationship	Fresher and Experience Both Can apply
Job Responsibilities:	<ul style="list-style-type: none"><li>❖ Getting leads from allotted Bank and source business through direct marketing techniques.</li><li>❖ Responsible for establishing and strengthening relationship with customers,</li><li>❖ Following-up on leads of high net worth individuals</li><li>❖ Require high-involvement with work site activities, also require to prospect in assigned areas and make cold calls.</li><li>❖ Self-driven, dynamic personality committed to meeting targets.</li></ul>	<ul style="list-style-type: none"><li>❖ Daily Lineups the candidates for Interviews.</li><li>❖ Briefing the candidates about their job profile &amp; scheduling Interviews.</li><li>❖ Personnel File, Data Management and MIS Maintenance</li><li>❖ Sourcing candidates through databases and social media</li></ul>

To register, please click on the following link: <https://forms.gle/6aC9jzb9kG575QOB7>

**LAST DATE TO REGISTER : 29TH OCTOBER, 2023**

Join the WhatsApp group by clicking the following link: <https://chat.whatsapp.com/KLR8dcePRoUGTZAyCO4yLd>

**FOR MORE INSTRUCTIONS REGARDING INTERVIEWS:**

[https://drive.google.com/file/d/1Vt3fJd7OksGZrfuo7yj1w43nc8NhNPYj/view?usp=drive link](https://drive.google.com/file/d/1Vt3fJd7OksGZrfuo7yj1w43nc8NhNPYj/view?usp=drive_link)

*Snaitar*

**Ms. Subhashini Naikar**

(Placement In- charge)



*[Signature]*

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DI/N-STD/GEN/00