



PRAHLADRAI DALMIA LIONS COLLEGE OF COMMERCE & ECONOMICS
ISO 9001 : 2015 Certified

NOTICE

DATE - 25/03/2023

ATKT Internal Examination March, 2023.

BMS (SEM. I)

INSTRUCTIONS FOR THE STUDENTS HAVING ATKT IN INTERNALS:

1. The viva voce will be conducted offline.
2. **Date of Submission of the Project 5th April, 2023-** Venue and timing as per the table given below.
3. Students must write their Internal ATKT project in their own handwriting on A4 size foolscap paper.
On top of every page a student has to write his/her Complete Name, Program (Dept.), Semester, Roll no., Class and Contact No.
4. Student has to attach photocopy of questions allotted to him/her along with his answers.
5. Student has to attach an ATKT fee payment receipt along with his/her project.
6. On the date of submission, there will be a viva voce for which the student has to present himself/herself, failing which he/she will be marked absent.
7. Submissions after the above mentioned date and time will not be accepted and entertained under any circumstances.

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Exam Convenor

DI/N-STD/GEN/00

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Name of the subject	Name of the teacher	Class room	Timing
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Business Law (24)	Poonam Mam	T10	1.30 pm to 3.30 pm
Business Statistics (10)	Hitesh Sir	T11	1.30 pm to 3.30 pm
Foundation Course- I (05)	Shruti mam	T10	1.30 pm to 3.30 pm
FHS (18)	Anjali mam	T11	1.30 pm to 3.30 pm
Business Economics (07)	Mohini mam	T11	1.30 pm to 3.30 pm
Financial Accounting (01)	Hitesh Sir	T11	1.30 pm to 3.30 pm

INTERNAL ATKT PROJECT TOPIC QUESTIONS FOR VIVA VOCE

FYBMS SEMESTER – I

FINANCIAL ACCOUNTING:

1082- NADAR SUNIL E

a) Pass necessary journal entries for the following transactions:

- i) Business commenced by Rajesh with cash Rs.1000, goods Rs.6000 and furniture Rs.13000.
- ii) Goods purchased from Ravi Rs.5000 and paid him cash on the spot.
- iii) Sold goods to Rishi for Rs.7000 and received cash.
- iv) Paid for wages Rs.1200.
- v) Goods purchased from Rakesh Rs.3000 on credit.

b) Explain capital expenditure with 3 examples.

c) On 1/4/2016, Mr. India purchased machinery worth Rs.25000. On 1/10/2017, he purchased machinery for Rs.20000. On 31/12/2018, he sold the first machinery (which was purchased on 1/4/2016) for Rs.15000. Mr. India provides depreciation @20% p.a. under Straight line method of depreciation.

Prepare Machinery account for the accounting year ended 31/3/2017, 31/3/2018 and 31/3/19.

d) From the following information prepare a trial balance as on 31/3/2019: Capital Rs.100000, drawings Rs.15000, computer Rs.25000, machinery Rs.40000, purchases Rs.20000, Sales Rs.50000, wages Rs.5000, stock Rs.8000, Salaries Rs.3000, debtors Rs.4000, Cash and bank Rs.5000, investments Rs.25000.

e) Write a short note on manufacturing account. Prepare a Performa Manufacturing Account and show what items appear in it.

BUSINESS LAW

1003- ANSARI MOHAMMED G

- a) Define a contract. What are the essential elements of a contract?
- b) Write a note on free consent.
- c) Explain the term consideration with an example.
- d) What do you mean by the term lawful objects?
- e) What is a breach of contract? When is a contract said to have been breached?

1021- DARJI DARSHAN DEEPAK

- a) Write a detailed note on a promissory note.
- b) What is the scope of the Sale of Goods Act, 1930?
- c) Distinguish between sale and agreement to sell.
- d) What are the essentials of a valid sale contract?
- e) Distinguish between warranties and conditions.

1025- DHANUKA SIDDESH PRAMOD

- a. Write a short note on the prospectus.
- b. List the features of a negotiable instrument.
- c. Explain bills of exchange
- d. Explain the term cheque. What are the different types of cheque?
 - e. What do you mean by honoring and dishonoring of cheque? What are the rights of drawer in case of dishonored cheque?

1028- DSOUZA DANIEL E

- a. Define patent. Give the items that are patentable.
- b. What are the conditions under which a person can be a consumer?
- c. List the features of the Consumer Protection Act.
- d. Give the importance of Consumer Protection Act from the viewpoint of businessmen.
- e. Give the importance of Consumer Protection Act from the viewpoint of consumers

1030- DWIVEDI ATHARVA A

- a. List the objectives of the Consumer Protection Act.
- b. Give the application of Copyrights.
- c. Write a note on infringement of and passing off of trademarks.
- d. What is an invention, give its attributes.
- e. Explain the different types of meetings under the Companies Act.

1031- GAMRE AYUSH SURESH

- a. What are the legal remedies for breach of contract?
- b. Give the essentials to a valid contract.
- c. Explain the term 'agreement' under Contract Act, 1872
- d. 'A minor is incompetent to contract'. Explain.
- e. Write a note on consent and free consent.

1040- INDULAKAR AARUYA DILIP

- a. Explain implied conditions and warranties.
- b. Give the rights of an unpaid seller.
- c. Explain sale by sample and sale by description with relevant examples.
- d. Explain agreement to sell in detail
- e. 'Warranties and conditions are the same'. Do you agree with the statement. Give reasons for your answer.

1049- JHA KISHAN KEWAL

- a. Distinguish between a cheque and bill of exchange.
- b. What are the various modes of discharge of a contract?
- c. Give the different types of negotiable instruments. Explain each in brief.
- d. Explain any 5 features of a negotiable instrument.
- e. List the essentials of a promissory note.

1050- JHA MUSKAN A

- a. Give the rights of consumer under the Consumer Protection Act.
- b. What are the responsibilities of a consumer under the Consumer Protection Act?
- c. Explain the term deficiencies under Consumer Protection Act.
- d. Write a short note on Articles of association.
- e. 'Consumer Protection Act is one of the important law passed', justify.

EX 1062- JANA BIKRAM D

- a. Differentiate between transfer and transmission of shares under the Companies Act.
- b. What is a trademark? What are the different types of trademarks?
- c. Write a short note on prospectus and Red herring prospectus
- d. What is IPR? Give the objectives of IPR.
- e. Write a short note on Memorandum of Association.

1070- MANJEREKAR ARYA NILESH

- a) Define a contract. What are the essential elements of a contract?
- b) Write a detailed note on a promissory note.
- c) Write a short note on the prospectus.
- d) Define patent. Give the items that are patentable.
- e) List the objectives of the Consumer Protection Act.

1072- MEHTA HARSH DILIP

- a) Write a note on free consent.
- b) What is the scope of the Sale of Goods Act, 1930?
- c) List the features of a negotiable instrument.
- d) What are the conditions under which a person can be a consumer?
- e) Give the application of Copyrights.

1076- MISHRA CHANCHAL SURENDRA

- a) Explain the term consideration with an example.
- b) Distinguish between sale and agreement to sell.
- c) Explain bills of exchange.
- d) List the features of the Consumer Protection Act.
- e) Write a note on infringement of and passing off of trademarks.

1081- MURALEEDHARAN ATHUL MB

- a) What do you mean by the term lawful objects?
- b) What are the essentials of a valid sale contract?
- c) Explain the term cheque. What are the different types of cheque?
- d) Give the importance of Consumer Protection Act from the viewpoint of businessmen.
- e) What is an invention, give its attributes.

1082- NADAR SUNIL E

- a) What is a breach of contract? When is a contract said to have been breached?
- b) Distinguish between warranties and conditions.
 - c) What do you mean by honoring and dishonoring of cheque? What are the rights of drawer in case of dishonored cheque?
- d) Give the importance of Consumer Protection Act from the viewpoint of consumers
- e) Explain the different types of meetings under the Companies Act.

1087- PAL VINITA VIJAY

- a) What are the legal remedies for breach of contract?
- b) Explain implied conditions and warranties.
- c) Distinguish between a cheque and bill of exchange.
- d) Give the rights of consumer under the Consumer Protection Act.
- e) Differentiate between transfer and transmission of shares under the Companies Act.

1090- PASWAL SUJAL J

- a) Give the essentials to a valid contract.
- b) Give the rights of an unpaid seller.
- c) What are the various modes of discharge of a contract?
- d) What are the responsibilities of a consumer under the Consumer Protection Act?
- e) What is a trademark? What are the different types of trademarks?

1114- SANTRA TISHA DILIP

- a) Explain the term 'agreement' under Contract Act, 1872
- b) Explain sale by sample and sale by description with relevant examples.
- c) Give the different types of negotiable instruments. Explain each in brief.
- d) Explain the term deficiencies under Consumer Protection Act.
- e) Write a short note on prospectus and Red herring prospectus.

1116- SAROJ GOVIND SUBHASH

- a) 'A minor is incompetent to contract'. Explain.
- b) Explain agreement to sell in detail
- c) Explain any 5 features of a negotiable instrument.
- d) Write a short note on Articles of association.
- e) What is IPR? Give the objectives of IPR.

1128- SHAIKH MAHEK SHABBIR

- a) Write a note on consent and free consent.
 - b) 'Warranties and conditions are the same'. Do you agree with the statement. Give reasons for your answer.
- c) List the essentials of a promissory note.
- d) 'Consumer Protection Act is one of the important law passed', justify.
- e) Write a short note on Memorandum of Association.

1133- SHAIKH SALAM IDRIS

- a) 'Consumer Protection Act is one of the important law passed', justify.
- b) What are the points you will look for in a valid sale contract?
- c) List the essentials of a cheque
- d) Explain the term 'goods and services' under Consumer Protection Act.
- e) Define and explain the different types of companies.

1134- SINGH SHIVASH R

- a) Write a note on consent and free consent.
 - b) Explain any 5 features of a negotiable instrument.
- c) Give the rights of an unpaid seller.
- d) 'Consumer Protection Act is one of the important law passed', justify.
- e) List the features of the Consumer Protection Act.

1152- SINGH NITISHKUMAR LAXMAN

- a. 'Warranties and conditions are the same'. Do you agree with the statement. Give reasons for your answer.
- b. Write a short note on Memorandum of Association.
- c. What is IPR? Give the objectives of IPR.
- d. Define patent. Give the items that are patentable.
- e. What is IPR? Give the objectives of IPR.

1180- TIWARI UJJWAL DURJAY

- a. List the essentials of a promissory note.
- b. Explain lawful and unlawful contracts with examples.
- c. Give the different types of negotiable instruments. Explain each in brief.
- d. What are the various modes of discharge of a contract?
- e. What are the responsibilities of a consumer under the Consumer Protection Act?

BUSINESS STATISTICS

1018- PAL VIVEK

Q1 Explain sample, Population, mean, mode median.

Q2 Draw the histogram and Frequency Polygon of the data given below

Height 150-155 155-160 160-165 165-170 170-175 175-180

People 7 15 37 29 10 2

Q3 Find the Median of the data given below.

Wages 0-50 50-100 100-150 150-200 200-250 250-300

No.of

15 60 70 90 50 30

employees

Q4 Describe types of graphs and ogives in detail.

Q5 Find Mode of the data given below.

Age Group 20-30 30-40 40-50 50-60

Mobile Users 24 38 23 15

Q3. Find the Arithmetic Mean of the data given below.

Class Interval 0-10 10-20 20-30 30-40 40-50 50-60

Frequency 6 8 11 10 9 6

Q4. Explain mean, mode median with raw data examples

Q5. Explain types of data in detail with examples.

Q1. Find the Median of the data
given below.

Wages	0-50	50-100	100-150 150-200	200-250 250-300
No.of Employee s	10	70	80 100	150 90

Q2. Explain types of GRAPHS in detail with examples

Q3. Describe types of Primary data and secondary data in detail.

Q4. Draw the histogram and Frequency Polygon of the data given below

Q5. Find the Median of the data given below.

				150-200 200-250 250-300
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				100 59 18
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1082- NADAR SUNIL E

Q1.

Calculate Median and Mode for the following data

Class	10-30	30-50	50-70	70-90	90-110	110-130
Frequency	4	10	14	12	8	6

Q2.

Draw a Multiple Bar Diagram for the regional percentage of viewers for a popular T.V. serial on D.D. Metro for 3 months.

Month	North	South	West	East
April	40	45	32	25
May	50	55	40	30
June	45	49	38	38

Q3.

ii) Find the missing frequency if the mean is 21.9

Class	0-5	5-10	10-15	15-20	20-25	25-30	30-35	35-40
Frequency	2	5	-	13	21	16	8	3

Q4.

Calculate Karl Pearson's Co-efficient of correlation for the following data:

X	17	8	12	13	10	12
Y	13	7	10	11	8	9

1112- SABAT AARTI TUNA

Q 1.

If the mode for the following distribution is 130, find the missing frequency.

Class Interval	60-75	75-90	90-105	105-120	120-135	135-150
Frequency	3	3	6	-	7	6

Q 2

Calculate rank correlation co-efficient from the following data representing marks in Maths (X) and Accountancy (Y).

X	15	11	7	9	8	5	13
Y	12	10	5	7	6	4	9

Q 3.

- i) Fit a trend line by the method of least squares and estimate the trend for the year 2009.

Year	1999	2000	2001	2002	2003	2004	2005	2006	2007
Export in lakhs of Rupees	8	10	12	11	13	15	14	17	17

Q 4.

-) The average marks of a group of 100 students in Statistics are 60 and for other group of 50 students, the average marks are 90. Find the average marks of the combined group of 150 students.

Q 5.

Draw a less than ogive for the following data

Wages	30-40	40-50	50-60	60-70	70-80	80-90	90-100
No. of workers	1	3	11	21	43	32	90

Hence find i) Q_1 and Q_3 ii) Number of workers having wages between 75 and 95.

1114- SANTRA TISHA DILIP

1. Define and explain probability
2. Discuss the limitation of statistics
3. Explain primary data and secondary data
4. Merit and demerit of mean
5. Merit and demerit of median

1134- SINGH SHIVASH R

1. Write short note on decision tree
2. Explain the word statistic.
3. Explain the different laws of probability

4. Short note on Types of index number
5. Explain time series with its components

1155- SINGH SNEHA

1. Importance of statistic
2. Stages of statistic
3. Describe the uses of different measures of dispersion.
4. Explain the term of range and coefficient of range
5. Explain the term cost of living index number

1157- SONY ADITYA AVINASH

1. Explain the term price quotation
2. Difference between the Permutation and combination
3. Components of decision making
4. Write short note on family budget method
5. Write short note on wholesale price index number

FOUNDATION OF HUMAN SKILLS

1003- ANSARI MOHAMMED G

- 1) List the factors that affect individual differences.
- 2) Explain the types of group dynamics.
- 3) List the features of organizational culture.
- 4) What is the need for organizational development?
- 5) Write a note on job stress. (give its meaning and causes)

1018- PAL VIVEK R

- 1) Explain the organizational development techniques.
- 2) Explain any two types of stress.
- 3) What are the types of organizational culture?
- 4) Write a note on politics in an organization and in group.
- 5) Explain the following: IQ, EQ and SQ at work place.

1028- DSOUZA DANIEL E

- 1) Explain the classical conditioning theory of learning.
- 2) What are the effects of perceptual errors in managerial decision making?
- 3) You are appointed as a team leader, how will you form an effective team? 4) Explain the Maslow's theory of motivation.
- 5) Explain the Kurt Lewins model of organizational change and development.

1031- GAMRE AYUSH SURESH

- 1) What are the causes of stress at job?
- 2) How will you enhance creativity for effective decision making? 3) What are the determinants of personality traits?
- 4) How does environment influence the individual's behaviour?
- 5) What are the types of conflicts in an organization?

1038- GUPTA SUNNY R

- 1) Explain the McGregor theory X and theory Y.
- 2) What are the ways in which we can cope up with stress in an organization?
- 3) What are the different levels of conflict in an organization?
- 4) List the functions of organizational culture.
- 5) Explain the different organizational development techniques.

1050- JHA MUSKAN A

- 1 Write a note on postnatal environment
- 2 Describe big five model of personality
- 3 How can stress be reduced?
- 4 Explain various characteristics of an organisation culture.

What do you mean by creativity? What are different ways to enhance creativity in an organisation?
- 5

1061- KHAN ARBAZ IMRAN

- 1 Explain the difference between groups and teams.
- 2 Explain the following concepts of group structuring:- Role identity and Role perception
- 3 Explain various aspects to be considered while giving and receiving effective feedback.
- 4 What are the common errors that occur in perception process?
- 5 Write a note on TQM

1069- MALPEKAR MOHAMMED AYAZ

- 1 What is group think and what are its symptoms?
- 2 What is emotional intelligence? What are the dimensions of emotional intelligence?
- 3 Define work groups. Explain stages of a group development.
- 4 Write a note on Machiavellianism
- 5 Suggest methods to implement change in an organisation successfully.

1070- MAJREKAR ARYA NILESH

- 1 Explain in detail Operant Conditioning theory by B.F. Skinner.
- 2 Write a note on Risks of Self-Disclosure.
- 3 What are the various ways of transmitting organisation culture?
- 4 How manager can set goals effectively?

Write a note on Intelligence Quotient.

1071- MAURYA VIKAS HARIKESH

- 1 Explain the following concepts of group structuring:- Role conflict and Role expectations.
- 2 What are the different levels of conflict?
- 3 Explain classical conditioning theory in detail.
- 4 How an organisational culture is created and maintained?
- 5 Write a note on MBO.

1072- MEHTA HARSH DILIP

- 1 Explain the factors influencing Prenatal Environment.
- 2 Explain advantages and disadvantages of conflicts.
- 3 Define team and explain in detail the different stages of team building.
- 4 Why do people join groups?
- 5 Explain the characteristics of Organisational Development.

1076- MISHRA CHANCHAL SURENDRA

- 1 Discuss six thinking hats described by Edward de Bono.
- 2 How does observational learning take place?
- 3 What are the different political tactics used to gain power?
- 4 Write a note on Type-A personality.
- 5 Explain Model of Conflict.

1081- MURALEEDHARAN ATHUL MB

- 1 What are the different functions, types and levels of thinking styles according to Sternberg?
- 2 What are the different causes of political behaviour in organisations?
- 3 Write a note on Burnout.
- 4 Explain Cognitive Dissonance.
- 5 What are the monetary and non-monetary ways to motivate an employee?

1082- NADAR SUNIL E

- 1 Explain resistance to change and types of resistance.
- 2 Write a short note on Organisational Culture Change.
- 3 Explain in brief McGregor's theory X and theory Y
- 4 What are the advantages and disadvantages of MBO?
- 5 What are the ways of reading emotions?

1092- PATEL HITIKSHA RAMESH

- 1 Elaborate on various organisational causes of stress.
- 2 Write a note on Organisational Development.
- 3 What are the factors that affect differences among individuals?
- 4 Write a short note on: Group Polarization.
- 5 Explain Integrative Bargaining in detail.

1100- PEREIRA NOVELLA GRACIN

- 1 What is lateral and vertical thinking?
- 2 What are the bases of power?
- 3 Write a note on organisation culture.
- 4 What are the different sources of conflict?
- 5 Diagrammatically explain various quadrants of Johari Window.

1125- SHAIKH FARHIN R

- 1 Write a short note on Stress Management.
- 2 Explain various concepts of human behaviour.
- 3 Write a note on Motivation.
- 4 Why does social loafing occur?
- 5 What is stress and its symptoms?

1152- SINGH NITISHKUMAR LAXMAN

- 1 What are the different levels of conflict?
- 2 Write a note on Machiavellianism.
- 3 Explain the MYERS-BRIGGS indicator of personality assessment.
- 4 Explain various types of organisation culture.
- 5 Explain how self-esteem and locus of control influences organisational behaviour.

BUSINESS ECONOMICS

1018- PAL VIVEK R

- 1) Explain the term full cost pricing with example.
- 2) Explain the concept of short run equilibrium of a competitive firm and of industry monopoly.
- 3) Write a note on implicit cost and explicit cost with example.
- 4) What do you mean by demand forecasting?
- 5) Explain the opportunity cost principle.

1050- JHA MUSKAN A

- 1) Write a short note on Collusive and non- collusive oligopoly market.
- 2) Explain the terms accounting cost and economic cost with example.
- 3) Explain the concept of economies and diseconomies of scale.
- 4) Explain the different types of elasticity of demand.
- 5) What is the use of marginal analysis in decision making?

1076- MISHRA CHANCHAL SURENDRA

- 1) Explain with a suitable diagram the different shifts in demand and supply curve equilibrium.
- 2) What are the different methods of demand estimation?
- 3) Explain the terms variable cost, fixed cost and semi variable costs with example.
- 4) Write a short note on cartels.
- 5) Explain the multiple product pricing strategy.

1082- NADAR SUNIL E

- 1) Define the 'Demand' concept. Highlight various determinants of demand. Show demand function for all determinants.
- 2) Define 'Demand forecasting. State and explain steps involved in demand forecasting.
- 3) Explain the short run equilibrium of a firm under monopoly.
- 4) Discuss the characteristics of monopolistic competition
- 5) Explain difference between multiple product pricing and transfer pricing

1133- SHAIKH SALMAN IDRIS

- 1) Define 'price elasticity of demand' concept. Discuss factors affecting price elasticity of demand
- 2) Calculate the price elasticity of demand with the help of following information i) If price falls from Rs. 110 to Rs. 100 and consequently demand increases from 200 units to 280 units.
- 3) Explain the equilibrium of price and output under the oligopoly market.
- 4) "Advertisement as an important instrument to promote the goods and services' Comment
- 5) State and explain the meaning and conditions for price discrimination.

1134- SINGH SHIVANSH R

- 1) What is the Importance of business economics?
- 2) Explain the Income elasticity of demand.
- 3) Explain the Short run and long run production function.
- 4) Write a note on International price discrimination.
- 5) List the Features of oligopoly.

1155- SINGH SNEHA

- 1) Explain the concept of markup pricing, discriminating pricing with examples.
- 2) Write a note on price leadership models.
- 3) Explain the term break even analysis with a suitable example.
- 4) What is the significance of demand estimation?
- 5) Explain the relationship between elasticity of demand and revenue concepts.

FOUNDATION COURSE- I

EX 1041- GUPTA DIPESH SANTOSH

Write short notes on:

- a) Tribal characteristics
- b) Status of women in the vedic period.
- c) Linguistic conflicts in india.
- d Fundamental duties of Indian Citizens.

EX 1063- JANGIR SHUBHAM HARI

Write short notes on:

- a. Corruption in religion
- b. Communalism
- c. Panchayati Raj
- d. Fundamental duties

1082- NADAR SUNIL E

Write short notes on:

- a. Constitution of India
- b. Indian Judicial System
- c. Rural Development
- d. Regionalism

1094- PATEL NIMISH MAHESH

Write short notes on:

- a. Cinema as an effective Mass Medium
- b. Child Abuse
- c. Corruption in religion
- d. Constitution of India

1134- SINGH SHIVANSH R

Write short notes on:

- a. Child Labour
- b. Women Trafficking
- c. Communalism
- d. Indian Judicial System